



Olectra
Transforming Everyday



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Company Overview



Founded in 2000



The Pioneers



First Company to launch **Electric BUS** in India

Vehicles on Road



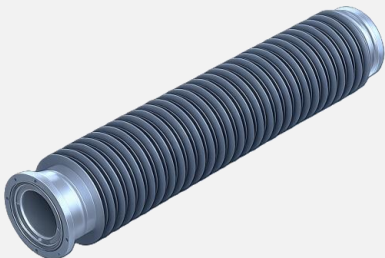
4000+ Vehicles

Order Book



8,000+ Buses

Composite Insulators



Largest Manufacturer of Composite Insulators in India

Market Capital



Approximately **₹108 Billion.**

Green Kilometers



700 Million

"Limca Book of Records"



India's first electric bus service for **Manali–Rohtang**

Largest manufacturer of Electric Buses & Composite polymer insulators in India.



State-of-the-Art integrated Manufacturing unit with capacity of 5,000 units/year.



First Company in India to homologate electric Bus in 2017.



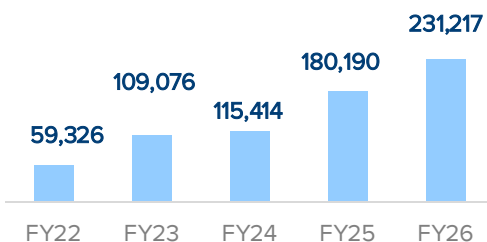
Developed India's first electric tipper



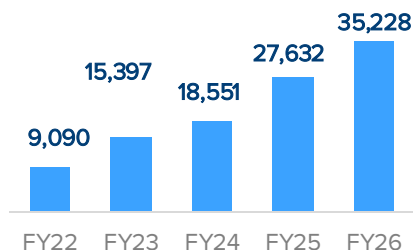
More than 9 years of experience in manufacturing of electric vehicles



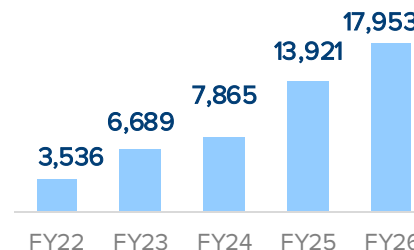
Revenue from Operations
(in INR Lakhs)



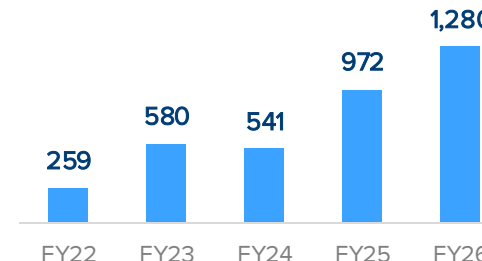
Adjusted EBITDA*
(in INR Lakhs)



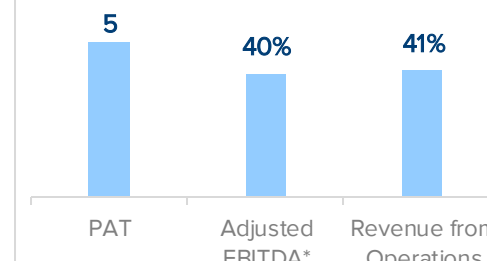
PAT
(in INR Lakhs)



Number of EVs sold



CAGR
(FY22-FY26)



*Adjusted EBITDA= PBT + Depreciation and Amortisation + Finance Costs

^ Includes sales of E Tippers

Key Investment Themes



Technology & Product Growth

Consistent investment in R&D and an expanding product range are strengthening our technology edge and broadening our offering.

By combining stronger technology with a wider service network, Olectra is well placed to capture India's fast-growing demand for electric buses and trucks.



Manufacturing Strength & New Opportunities

Deep manufacturing expertise in electric vehicles and composite insulators gives Olectra a strong platform to capitalize on emerging market opportunities.

This expertise is being extended into adjacent EV segments and new geographies, widening the company's addressable market.



Professional management

Experienced leadership team with a proven track record.



Established relationships

Strong ties with State Transport Undertakings across India, backed by a robust order book.



Financial Track Record

Consistent, strong financial & operating performance.



R&D Focus

Sustained investment in research and development.

Our JOURNEY

1.

Established a state-of-the-art **greenfield electric vehicle** manufacturing facility across 150 Acres in Telangana



2.

Commenced partial operations with **2500 units/ shift**. with a capacity of **5,000 EVs per year**



3.

Active participation in **CESL tenders**, reinforcing presence in large-scale e-bus procurement programs



4.

Introduced Blade Battery technology ensuring safety & enhancing efficiency



5.

Strengthening **products** through New Platforms



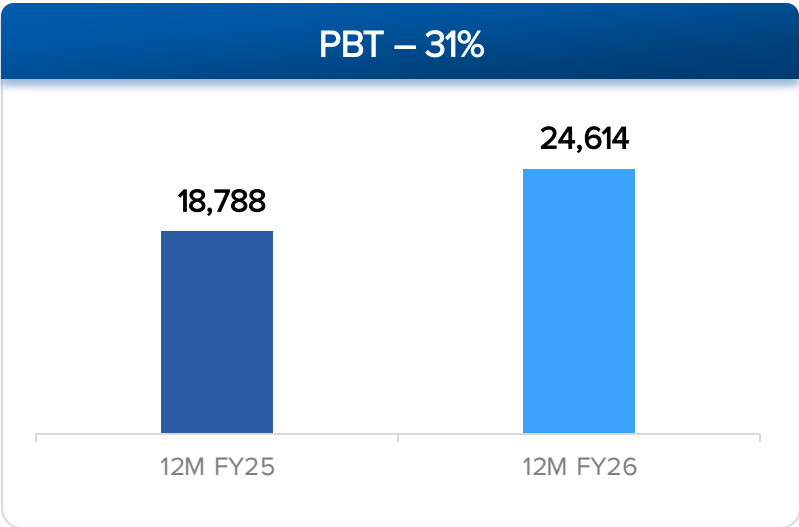
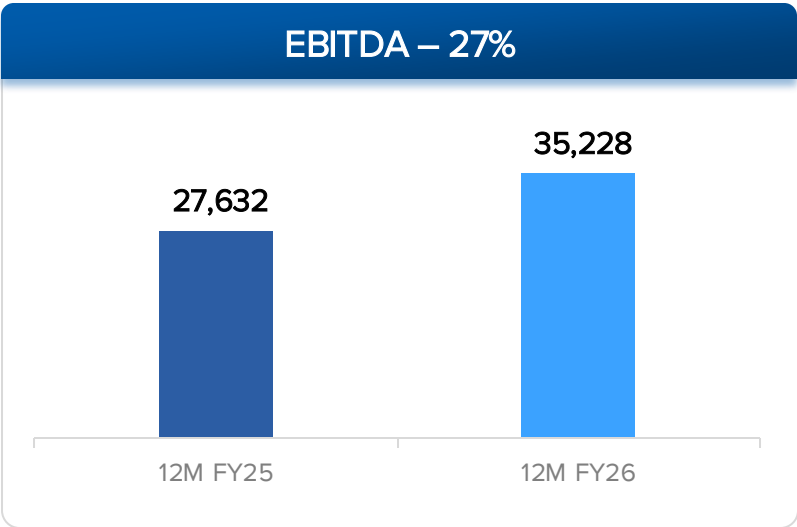
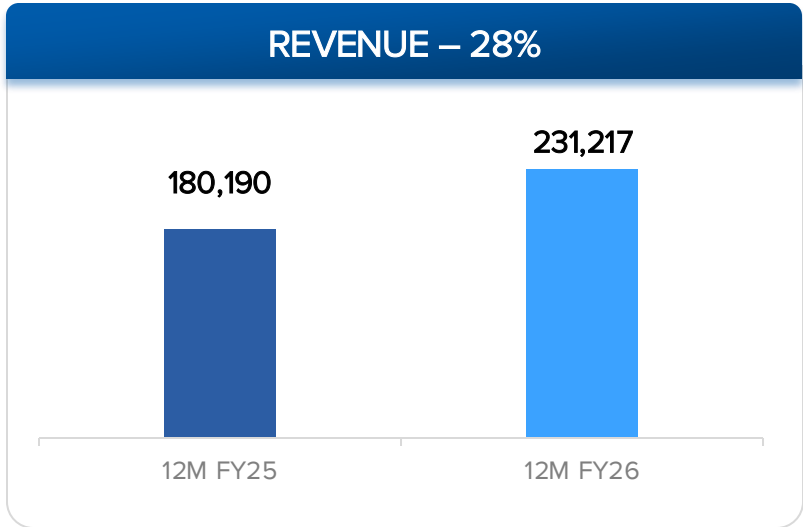
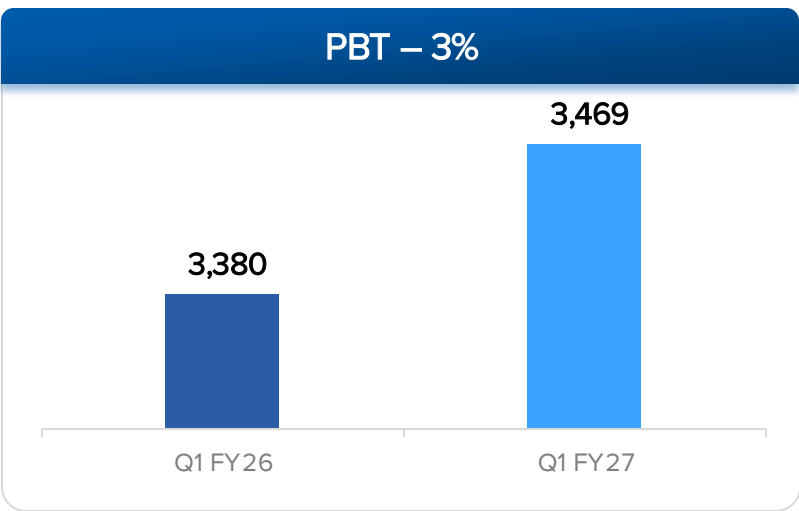
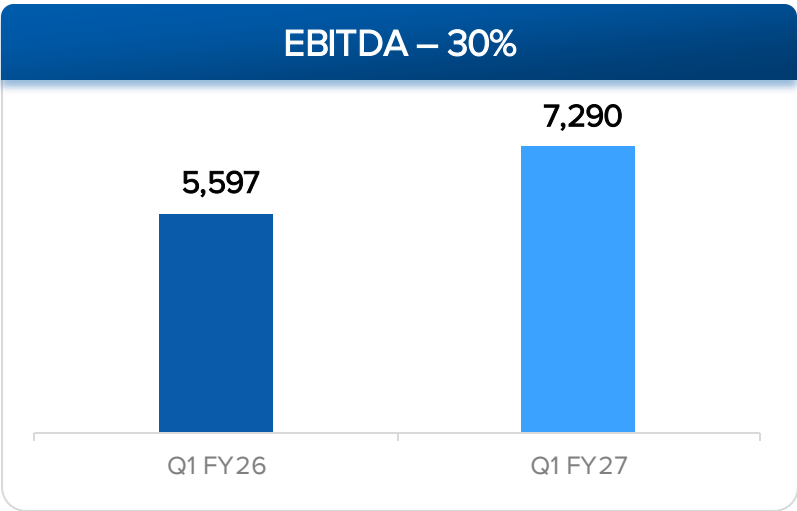
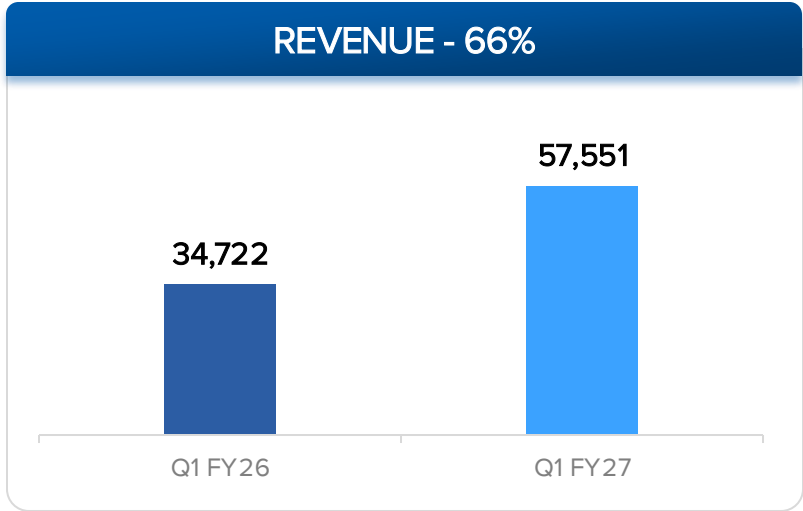


Financial Snapshot

Consolidated Results For The Quarter Ended 30 June 2026



Rs in Lakhs

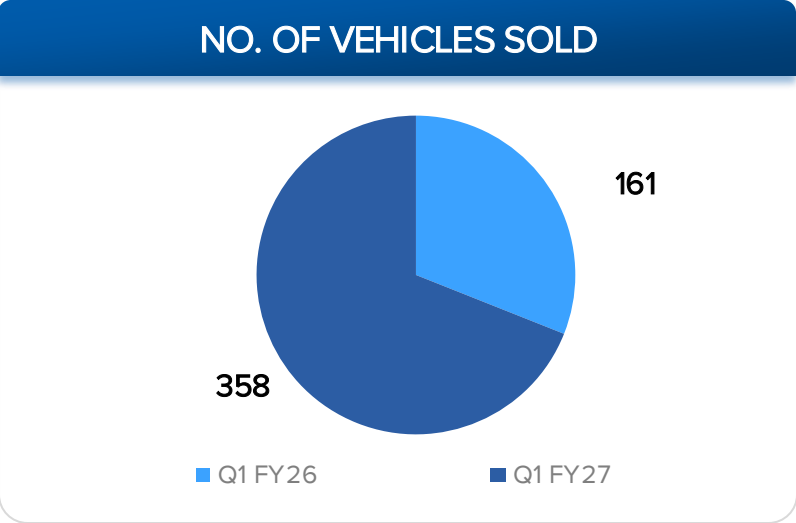
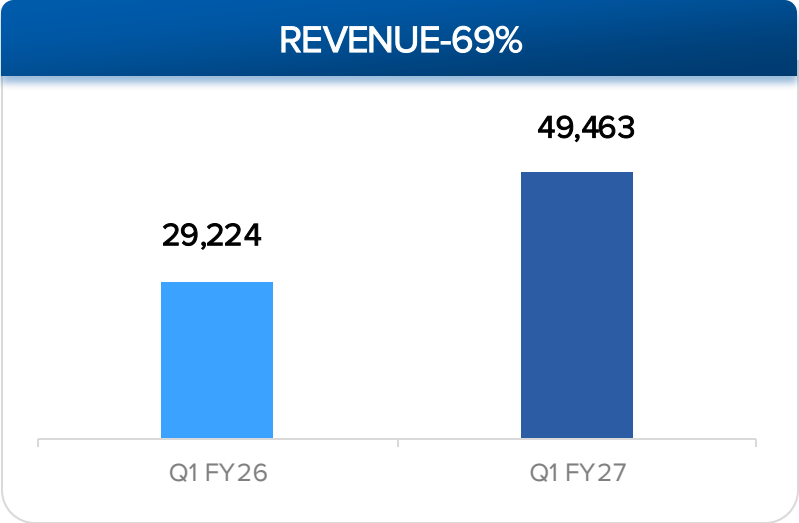
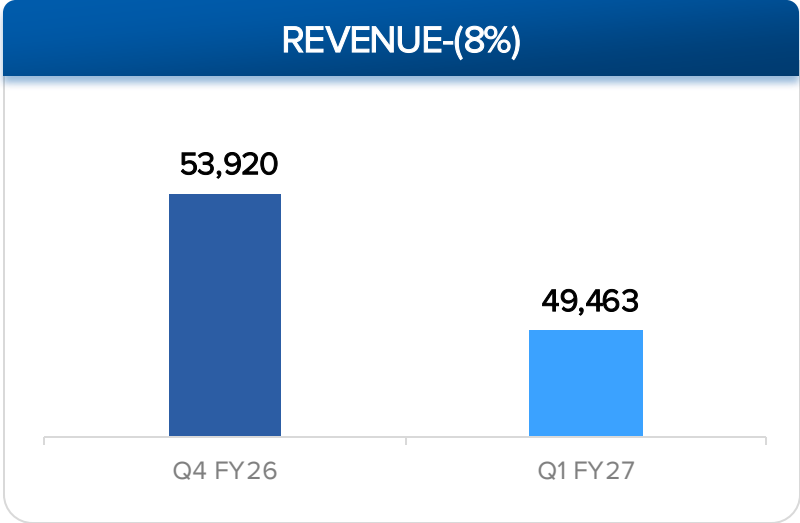


Mobility Division Consolidated Results For The Quarter Ended 30 June 2026



Rs in Lakhs

	Q4 FY26	Q1 FY27	% Change	Q1 FY26	Q1 FY27	% Change
Revenue	53,919.9	49,462.6	-8.3%	29,224.2	49,462.6	69.3%
EBITDA	6,471.0	7,290.1	12.7%	3,694.0	7,290.1	97.3%
EBITDA Margin	12.0%	14.7%		12.6%	14.7%	
Profit before interest & tax	5,520.9	4,043.2	-26.8%	2,752.4	4,043.2	46.9%
PBIT Margin	10.2%	8.2%		9.4%	8.2%	

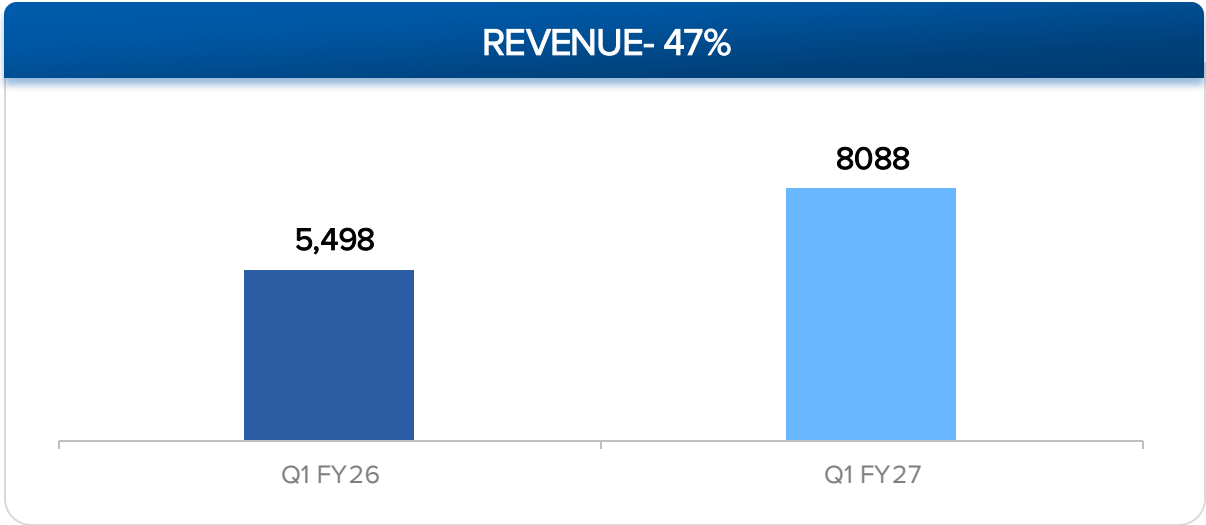
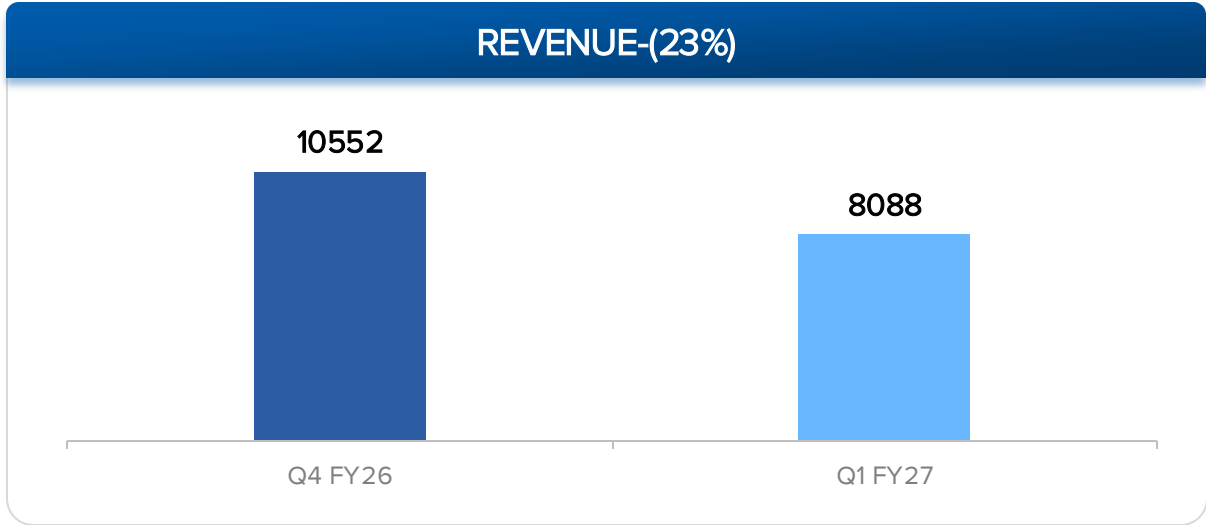


Insulator Division Results For The Quarter Ended 30 June 2026



Rs in Lakhs

	Q4 FY26	Q1 FY27	% Change	Q1 FY26	Q1 FY27	% Change
Revenue	10,552.2	8,088.1	-23.4%	5,498.2	8,088.1	47.1%
EBITDA	4,149.1	1,946.2	-53.1%	1,903.2	1,946.2	2.3%
EBITDA Margin	39.3%	24.1%		34.6%	24.1%	
Profit before interest& tax	3,997.0	1,785.2	-55.3%	1,818.7	1,785.2	-1.8%
PBIT Margin	37.9%	22.1%		33.1%	22.1%	



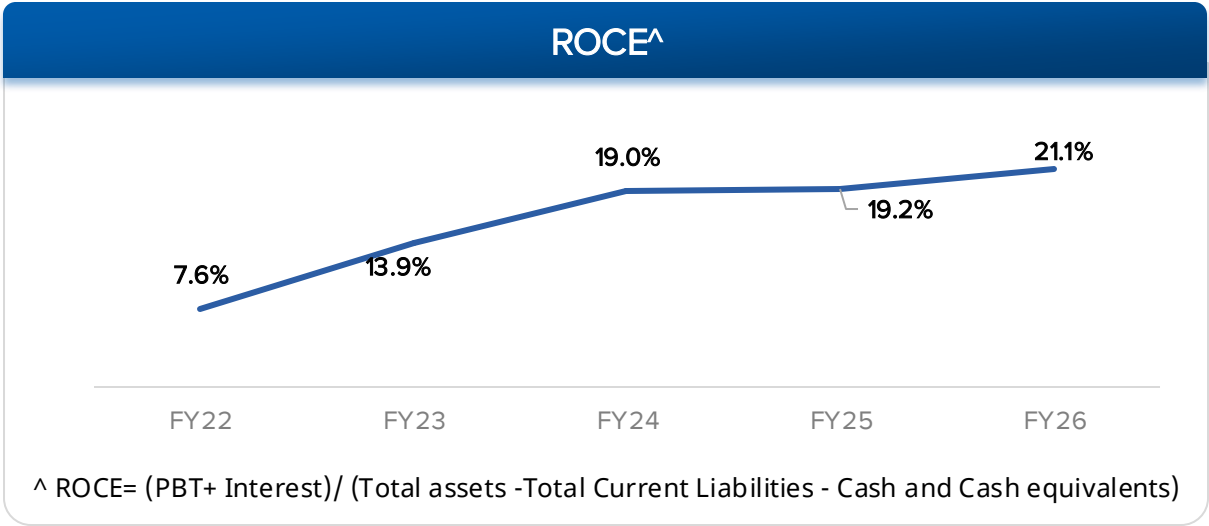
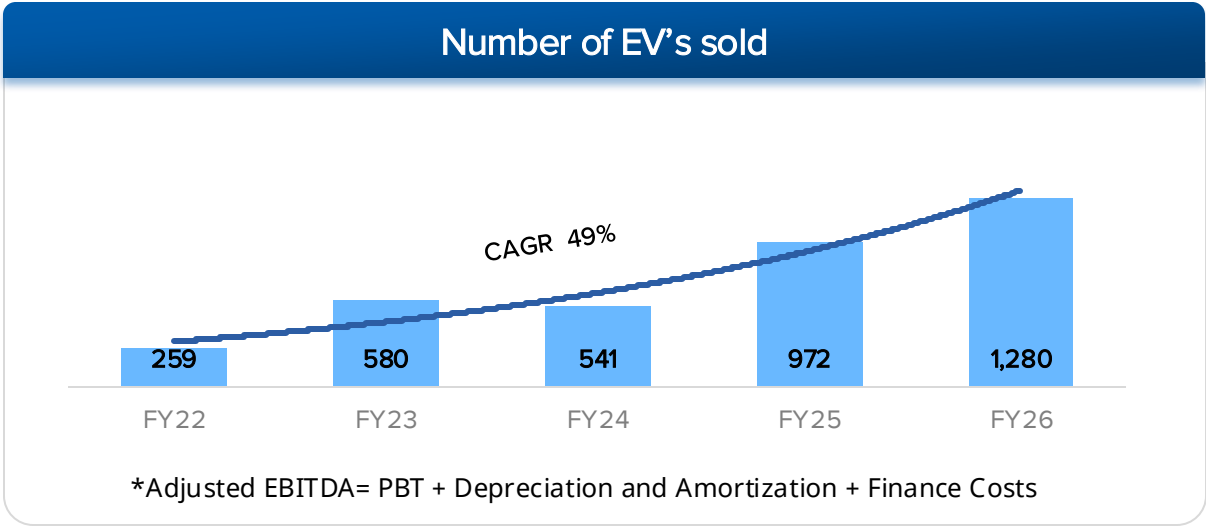
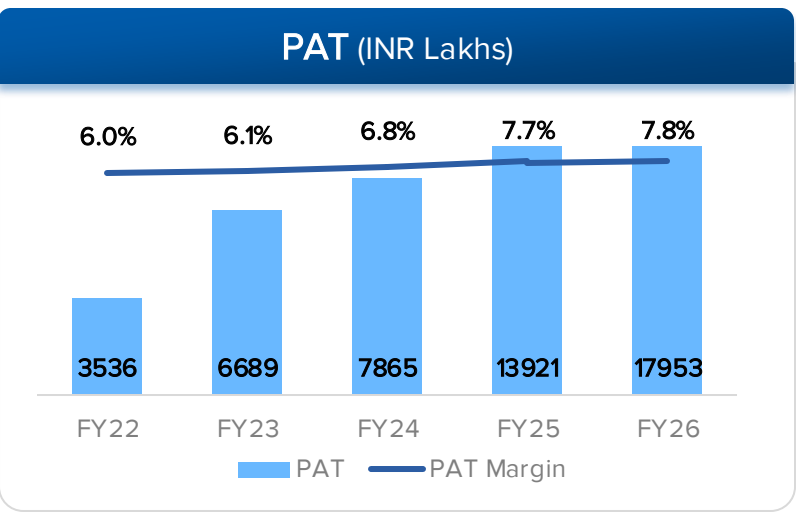
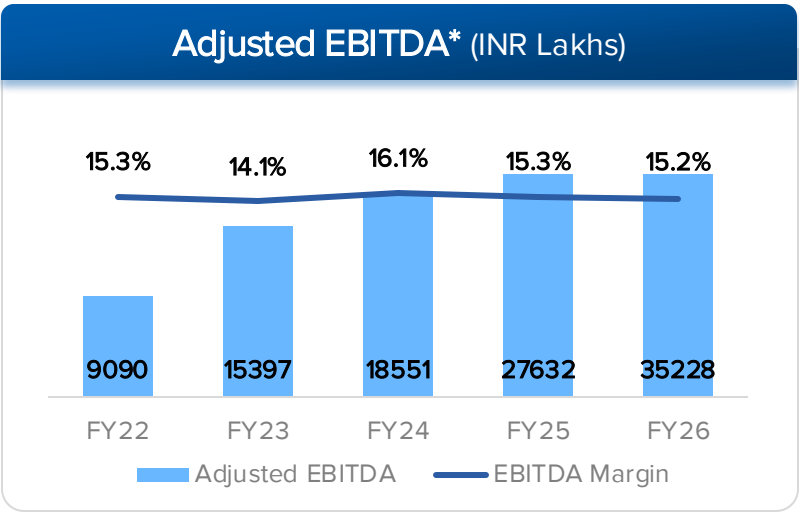
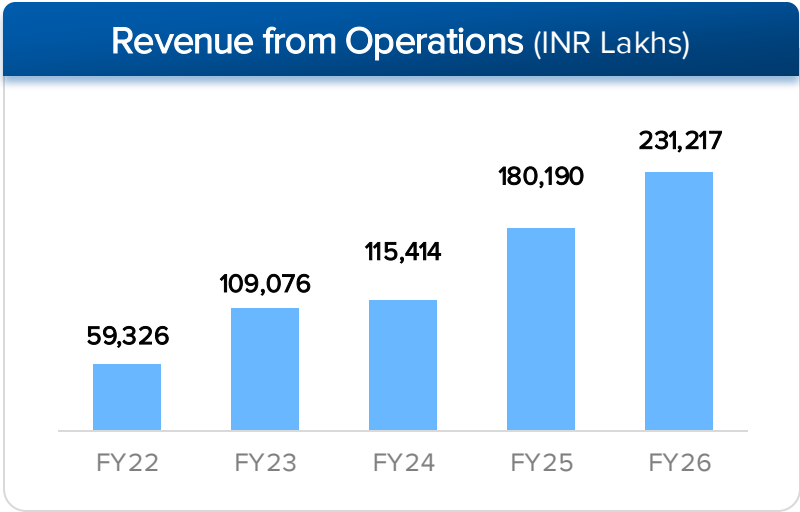
Consolidated Segmental Results For The Quarter Ended 30 June 2026



Rs in Lakhs

	Q4 FY26	Q1 FY27	% Change	Q1 FY26	Q1 FY27	% Change
Segmental Revenue						
a) Energy Division	10,552.16	8,088.05	-23.4%	5,498.19	8,088.05	47.1%
b) Mobility Division	53,919.94	49,462.59	-8.3%	29,224.16	49,462.59	69.3%
Total	64,472.10	57,550.64	-10.7%	34,722.35	57,550.64	65.7%
Profit before interest& tax						
a) Energy Division	3,997.74	1,785.22	-55.3%	1,818.69	1,785.22	-1.8%
b) Mobility Division	5,520.88	4,043.17	-26.8%	2,752.36	4,043.17	46.9%
Total	9,518.62	5,828.39	-38.8%	4,571.05	5,828.39	27.5%

Financial Performance Snapshot



Annexure



Statement of Profit and Loss



Rs in Lakhs

Particulars (All amounts in Indian Rupees Lakhs unless otherwise stated)	For the period ended			
	31-Mar-2025	31-Mar-2026	30-Jun-2025	30-Jun-2026
Income				
Revenue from operations	1,80,189.7	2,31,216.8	34,722.4	57,550.6
Other Income	1,231.7	1,434.5	533.3	214.3
Total income	1,81,421.4	2,32,651.3	35,255.6	57,765.0
Expenses				
Cost of materials consumed	1,33,566.9	1,72,233.0	25,081.5	43,553.1
Changes in inventories of finished goods and work-in-progress	572.8	3,246.2	(650.6)	(641.5)
Power & Fuel	1,371.0	2,043.3	342.1	446.9
Testing & other operating expenses	6,054.2	6,729.6	1,330.7	3,233.2
Employee benefits expense	9,255.8	9,895.4	2,624.0	2,234.5
Depreciation and amortization expense	3,728.2	6,134.7	1,017.8	1,461.7
Finance costs	5,115.3	4,479.1	1,199.5	2,359.3
Other expenses	3,308.0	4,082.4	1,211.4	1,901.6
Total expenses	1,62,972.3	2,08,843.7	32,156.4	54,548.8
Share of profit/(loss) of associates	339.3	806.7	280.8	252.9
Profit/(Loss) before exceptional items and tax	18,788.4	24,614.3	3,379.9	3,469.1
Exceptional items:				
Employee severance cost	-	-	-	-
Profit/(Loss) before tax	18,788.4	24,614.3	3,379.9	3,461.1
Tax expense:				
Current tax	5,135.0	6,206.5	882.2	1,352.5
Deferred tax	(584.2)	332.6	(101.1)	(549.8)
Tax for earlier years	316.6	122.3	-	-
Total Tax Expenses	4,867.4	6,661.4	777.2	802.7
Profit/(Loss) for the period	13,921.0	17,952.9	2,602.8	2,666.3
Profit/(Loss) attributable to non controlling interest	32.4	203.5	32.4	71.4
Profit/ (Loss) attributable to owners of the Parent	13,888.7	17,749.4	13,888.7	2,595.0

Statement of Assets and Liabilities (1/2)



Rs in Lakhs

Particulars (All amounts in Indian Rupees Lakhs unless otherwise stated)	31-Mar-2023	31-Mar-2024	31-Mar-2025	31-Mar-2026
ASSETS				
Non-current assets				
Property, plant and equipment	34,257.73	31,826.03	34,081.00	56,363.20
Capital work-in-progress	410.31	7,227.11	18,685.67	8,237.27
Intangible assets	1,292.60	1,143.44	1,399.67	996.92
Financial assets				
Investments	197.18	1126.99	7,276.66	9,439.43
Others	3,891.10	1,242.87	2,808.34	6,173.06
Other non-current assets	1,000.00	1,000.00	1,791.31	2,088.81
Deferred tax assets, net	-	-	-	-
Total Non-Current Assets	41,048.92	43,566.44	66,042.65	83,298.69
Current assets				
Inventories	14,199.49	21,618.84	28,995.67	24,692.94
Financial assets				
Trade receivables	63,047.56	51,322.42	69,352.09	98,722.66
Cash and cash equivalents	636.33	687.10	566.53	963.19
Other bank balances	16,085.34	16,767.25	16,462.44	16,231.80
Loans	527.57	270.57	270.57	270.57
Others	4,498.17	4,999.92	4,885.07	3,749.45
Current tax assets	2,734.76	3,769.46	2,371.63	2,178.58
Other current assets	12,911.72	15,855.70	28,193.60	26,603.09
Total Current Assets	1,14,640.94	1,15,291.26	1,51,097.60	1,73,412.28
Total assets	1,55,689.86	1,58,857.70	2,17,140.25	2,56,710.97

Statement of Assets and Liabilities (2/2)



Rs in Lakhs

Particulars (All amounts in Indian Rupees Lakhs unless otherwise stated)	31-Mar-2023	31-Mar-2024	31-Mar-2025	31-Mar-2026
EQUITY & LIABILITIES				
Equity				
Equity share capital	3,283.23	3,283.23	3,283.23	3,283.23
Other Equity	80,691.58	88,064.53	1,01,643.07	1,19,475.02
Equity attributable to the owners of the Company	83,974.81	91,347.76	1,04,926.30	1,22,758.25
Non-controlling interest	130.79	312.87	345.22	548.69
Total Equity	84,105.60	91,660.63	1,05,271.52	1,23,306.94
Non-current liabilities				
Financial Liabilities				
Borrowings	924.67	917.91	14,169.66	17,041.50
Provisions	2,403.46	2,987.77	4,000.81	4,581.73
Deferred tax liabilities, net	1,771.12	1,926.14	1,348.05	1,697.35
Total Non - Current liabilities	5,099.25	5,831.82	19,518.52	23,320.58
Current liabilities				
Financial Liabilities				
Borrowings	12,445.25	11,156.96	11,315.13	20,987.88
Trade payables	43,806.03	38,941.50	65,497.15	73,482.18
Other financial liabilities	5,773.55	7,477.53	9110.07	6,864.78
Provisions	32.92	42.66	41.16	104.97
Other current liabilities	2,674.20	1,158.76	1,251.73	2,115.77
Current tax liabilities (Net)	1,753.06	2,587.84	5,134.97	6,527.87
Total Current liabilities	66,485.01	61,365.25	92,350.21	1,10,083.45
Total Liabilities	71,584.26	67,197.07	1,11,868.73	1,33,404.03
Total Equity and Liabilities	1,55,689.86	1,58,857.70	2,17,140.25	2,56,710.97

Statement of Cash Flows (1/2)

Particulars (All amounts in Indian Rupees Lakhs unless otherwise stated)	For the year ended			
	31-Mar-2023	31-Mar-2024	31-Mar-2025	31-Mar-2026
A. Cash flow from operating activities				
Profit before tax	8,943.29	10,577.76	18,788.38	24,614.28
Adjustments to reconcile profit before tax to net cash flows:				
Depreciation of tangible assets	3,001.48	3,667.66	3,728.17	4,479.09
Amortization of intangible assets	309.87	-		-
Finance income (including fair value change in financial instruments)	(940.08)	(866.60)	(1,060.20)	(1,119.72)
Finance costs (including fair value change in financial instruments)	3,142.72	4,305.32	5,115.34	6,134.74
Re-measurement losses on defined benefit plans	20.51	23.96	24.34	94.19
Operating profit before working capital changes	14,477.79	17,708.10	26,596.03	34,202.58
Changes in working capital:				
Adjustment for (increase)/decrease in operating assets				
Trade receivables	(26,488.25)	11,725.14	(18,029.67)	(29,370.57)
Inventories	(8,326.29)	(7,419.35)	(7,376.83)	4,302.73
Loans- current	-	257.00		
Other financial assets- current & non current	5,477.05	2,146.48	(1,450.62)	(2,229.10)
Other assets- current	(5,353.86)	(2,943.98)	(12,337.90)	1,590.51
Other assets – non current	-		(791.31)	(297.50)
Adjustment for increase/ (decrease) in operating liabilities				
Trade payables	16,606.56	(4,864.53)	27,696.97	7,985.03
Other financial liabilities – current	1,580.32	1,385.40	161.40	(2,509.80)
Other current liabilities	2,213.92	(1515.44)	92.97	864.04
Provisions	621.16	584.31	1,013.04	580.92
Cash generated from operations	808.40	17,063.13	15,574.08	15,118.84
Income taxes paid	(1,835.73)	(2763.27)	(1,506.64)	(4,742.88)
Net cash generated from/(used in) operating activities	(1,027.33)	14,299.86	14,067.44	10,375.96

Statement of Cash Flows (2/2)

Particulars (All amounts in Indian Rupees Lakhs, unless otherwise stated)	For the year ended			
	31-Mar-23	31-Mar-24	31-Mar-25	31-Mar-26
II. Cash flows from investing activities				
Purchase of property, plant and equipment and intangibles (including capital work in progress)	(6,450.71)	(7,903.60)	(17,697.93)	(15,910.14)
(Investments in)/ redemption of bank deposits (having original maturity of more than three months and less than 1 year) – net	1,897.14	(681.91)	304.81	230.64
(Investment)/Redemption of Investments/Mutual funds	(169.78)	(929.81)	(6,149.67)	(2,162.77)
Interest received (finance income)	940.08	866.60	1,060.20	1,119.72
Net cash used in investing activities	(3,783.27)	(8,648.72)	(22,482.59)	(16,722.55)
III. Cash flows from financing activities				
Proceeds from/(repayment of) long-term borrowings, net	(4,282.96)	(6.76)	13,251.75	7,122.37
Proceeds from/(repayment of) short-term borrowings, net	10,942.52	(1,288.29)	158.17	5,755.62
Interest paid	(3,142.72)	(4,305.32)	(5,115.34)	(6,134.74)
Net cash used in financing activities	3,516.84	(5,600.37)	8,294.58	6,743.25
Net increase in Cash and cash equivalents (I+II+III)	(1,293.76)	50.77	(120.57)	396.66
Cash and cash equivalents at the beginning of the period / year	1,930.09	636.33	687.10	566.53
Cash and cash equivalents at the end of the period / year	636.33	687.10	566.53	963.19
Notes:				
Cash and cash equivalents comprise:				
Cash on hand	2.81	0.32	0.92	0.67
Balances with banks:				
- in current accounts	633.52	686.78	565.61	962.52
	636.33	687.10	566.53	963.19



Transforming Everyday

